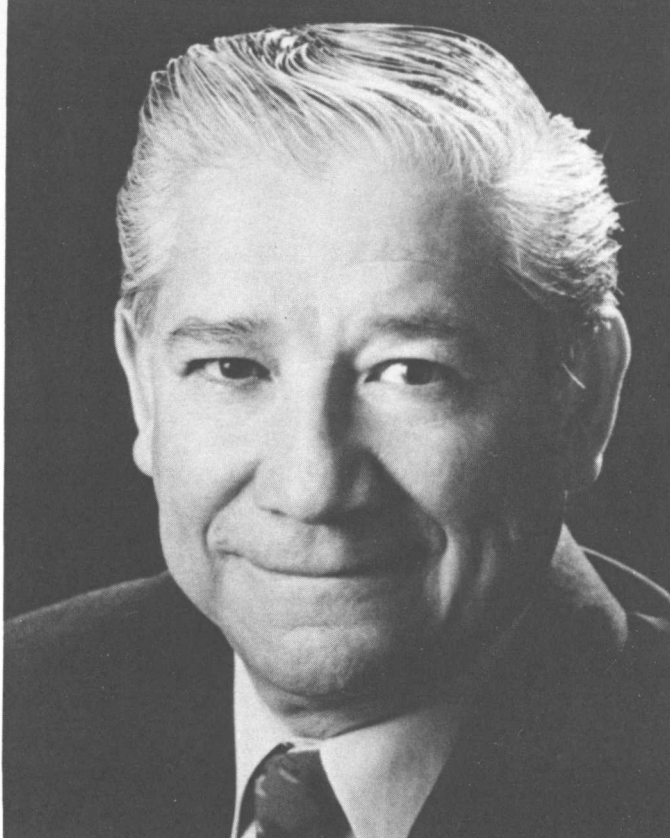GUTIERREZ